

FOR IMMEDIATE RELEASE

## Red Vector Appoints SABASAI as Authorized Value-Added Reseller

**SYDNEY, AUSTRALIA – March 4, 2025** – Red Vector, a global leader in insider risk analytics and human risk management solutions, has announced the appointment of SABASAI as an authorized value-added reseller (VAR) of its flagship product, FULCRUM™, for the Australian and New Zealand markets.

This strategic partnership enables SABASAI, an Australian company specializing in user and data risk intelligence solutions, to deliver the FULCRUM™ advanced insider risk analytics platform to organizations in the region, helping them monitor, measure, and manage human risk more effectively. FULCRUM™ provides cutting-edge capabilities in detecting and mitigating threats from within organizations, ensuring enhanced security, compliance, and resilience across industries.

*"As we continue to expand our global footprint, partnering with trusted and experienced regional leaders like SABASAI is key to our mission of delivering world-class insider risk solutions. SABASAI's expertise in user and data risk intelligence, combined with their deep understanding of the Australian and New Zealand markets, makes them an ideal partner to bring FULCRUM™'s powerful capabilities to organizations in the region."*

**Stephen Layne, Chief Executive Officer – Red Vector, Inc.**

SABASAI, a recognized provider of user and data risk intelligence solutions, will integrate FULCRUM™ into its portfolio to offer customers a robust, AI-driven platform that proactively identifies and mitigates insider threats, empowering them with accurate intelligence for fast-track decision-making to reduce the impact of user and data risk.

*"We are excited to partner with Red Vector to bring FULCRUM™ to our clients in Australia and New Zealand. Insider risk is a growing concern for organizations across all sectors, and they're looking for more than just another tool. They seek a holistic approach that provides actionable intelligence and empowers them to make fast-track decisions to reduce the impact of user and data risk. FULCRUM™'s advanced analytics and AI-powered approach provide a game-changing solution for managing human risk at scale. We are committed to helping our clients gain access to accurate intelligence for fast-track decision making to reduce user and data risk impact."*

**Sean Ofir, Chief Executive Officer – SABASAI**

With this partnership, Red Vector and SABASAI are committed to enhancing security and resilience for businesses in the region, equipping them with the tools needed to stay ahead of evolving threats in today's complex digital landscape.

## **About Red Vector**

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Red Vector, Inc. is a Risk-Adaptive Intelligence company specializing in insider risk management for enterprise, regulated, and critical infrastructure organizations. Drawing on 12 years of threat detection expertise honed in classified environments, Red Vectors Fulcrum Platform provides context-based risk intelligence, validated by Gartner's March 2026 "Treat Insider Risk as Human Risk" research to prevent insider incidents from escalating into data breaches. Learn more at [redvector.ai](https://redvector.ai).

## **About SABASAI**

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SABASAI is an Australian company that specializes in user and data risk intelligence solutions, serving organizations across Australia and New Zealand. With a focus on delivering innovative and effective intelligence solutions, SABASAI helps businesses gain access to accurate intelligence to enable fast-track decision-making and reduce the impact of user and data risks. Learn more at [www.sabasai.com](https://www.sabasai.com).

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